

SIEBEIN ASSOCIATES, INC.
Consultants in Architectural Acoustics
625 NW 60th Street, Suite C Gainesville, Florida 32607
Telephone - (352)-331-5111 Facsimile - (352)-331-0009

June 21, 2026

Ms. Mandy Hines
County Administrator
DeSoto County Government
201 East Oak Street
Arcadia, Florida

Dear Mandy:

This letter presents a proposal for conducting acoustical consulting services on an hourly basis regarding various noise issues related to data center environmental approvals and noise ordinance developemnt in DeSoto County, Florida.

The work would be conducted on an hourly basis at our normal rates that are listed below. A Senior Principal Consultant will be responsible for quality control review of the work. A Senior Principal, Principal, Principal and/or Associate Principal will be involved with discussions with County Administrators, Commissioners and others regarding the acoustical reviews of noise studies for future data centers; adjustments to the County Noise and other ordinances; taking acoustical measurements on site, reviewing noise ordinance language, and other tasks associated with the work; conducting acoustical analysis and review of potential noise mitigation options; and discussions of the results of our findings. A Principal, Associate Principal, Senior Consultant or Consultant will review data acquired by others, review product literature for various acoustical mitigation options, compare test reports for various products, draft reports, take acoustical measurements and perform any calculations or research required. Sketches, cut sheets etc. will be prepared by Consultants and/or Technical staff. The total fee for a project such as this would depend on the specific tasks required to complete the work and the amount of time required to reach a suitable solution.

TERMS

The fee will be based on our normal hourly rates which are listed in Table 1.

Table 1. Siebein Associates, Inc. Hourly Billing Rates

Person	Hourly rate
Senior Principal Consultant 3	\$ 350.00 per hour
Principal Consultant 4	\$ 255.00 per hour
Associate Principal Consultant 5	\$ 195.00 per hour
Senior Consultant 1	\$ 195.00 per hour

Members of the Acoustical Society of America, the American Institute of Architects, the Institute of Noise Control Engineers, the American Society of Heating Refrigeration and Air-conditioning Engineers, the American Society for Testing and Materials and the National Council of Acoustical Consultants

Senior Consultant 2	\$ 185.00 per hour
Senior Consultant 3	\$ 175.00 per hour
Senior Consultant 4	\$ 165.00 per hour
Consultant 1	\$ 160.00 per hour
Consultant 2	\$ 150.00 per hour
Executive 2	\$ 125.00 per hour
Administrative 3	\$ 125.00 per hour
Technical Staff 1	\$ 100.00 per hour

Please note all hourly rates are increased by 50% for testimony at depositions, quasi-judicial public hearings, trials, etc, and time spent in preparation for such activities.

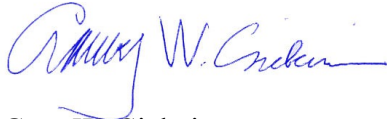
1. These rates include office overhead and limited reproduction of our recommendations.
2. Limited printing of our recommendations, express mail and travel costs will be billed as reimbursable expenses with no mark-up added.
3. Travel and time for job meetings and site visits deemed necessary in addition to those specifically noted above will be billed at the normal hourly rates from time of departure at our office in Gainesville, Florida to the time of our return.
4. Our professional liability in the aggregate for any and all causes related to this project is limited to the amount of our fee. Additional insurance coverage can be purchased at increased costs if desired.
5. If suits are filed with regard to this case naming Siebein Associates, Inc., as one of the parties as a result of the expert witness work associated with this project, the Client agrees to provide legal defense and/or defense costs for Siebein Associates, Inc. in this matter.
6. Naming of Additional Insureds, waivers of subrogation and indemnities are charged in addition to the fees noted above at cost plus administrative fees per policy per policy year requested per named insured.
7. Rates for testimony, depositions and associated travel and preparation are increased by 75% over base rates.
8. The costs stated in this proposal are valid for 30 days from date of issue.
9. An initial retainer of \$10,000 to be billed against final payment is required for us to begin work on the project.
10. Invoices for the work will be submitted prior to completion of each set of milestone deliverables, i.e. before conducting measurements, making a trip, reviewing a report, attending a meeting or constructing a computer model. Payment must be received before the deliverable is shipped from our office in electronic or hard copy form.
11. Payments received more than 30 days after invoice are assessed finance charges of 1 1/2% per month and interest charges of 1 1/2% per month.

*Your signature in the space provided below indicates your consent to these terms and your authorization to proceed with the Work. Please sign and return a copy of this document by electronic mail or facsimile transmission so we can proceed. Send one signed original copy to us by mail for our records **with the initial payment of \$10,000** and retain one signed copy for your records.*

Thank you for considering our firm to work with you. We look forward to hearing from you in the near future in this regard.

Sincerely,

SIEBEIN ASSOCIATES, INC.



Gary W. Siebein, FASA, FAIA
Senior Principal Consultant
GWS/ras

Authorized Signature

Date

Printed Name and Title